

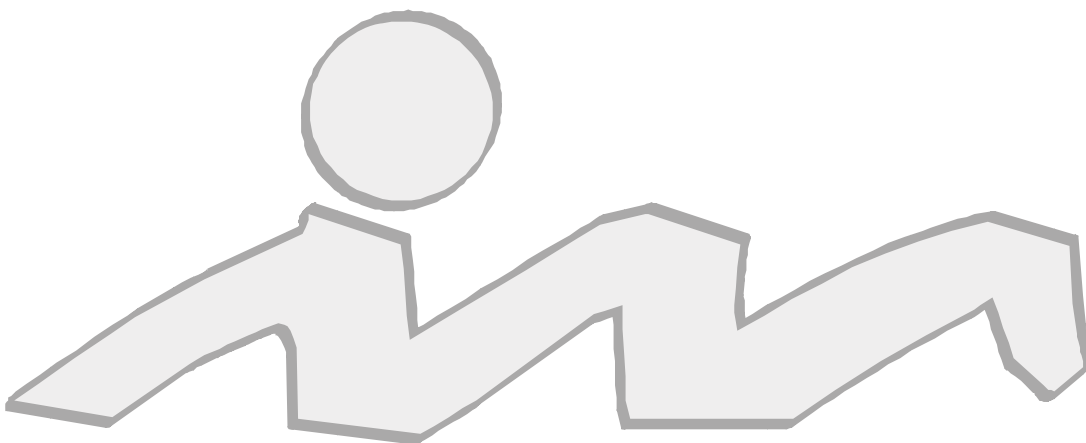


# SUMMARY OF ACTIVITY

# ISIMAT CONSULTING S.L.



**EDITION MARCH 2012**



**SUMMARY OF ISIMAT CONSULTING S.L. ACTIVITY.**

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## COMPANY PRESENTATION

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### 1.1. Our beginnings

**ISIMAT** was constituted in 2004, as the materialization of Jesus Alba deep commitment to the engineering. Initially the company was dedicated to civil engineering, surveys and Geographic Information mapping System. The first works were as contractors of large engineering firms performing, independently, small projects for private costumers and local administration. At the same time, our surveys department was assisting local construction companies in the provinces of Alicante and Murcia.



### 1.2. ISIMAT now

In our eight years journey we stored a lot of experience and we specialized in civil engineering drafting and traffic studies, representing 90% of our business, the rest is construction management and administration assistance in implementing major public works. Now we work directly for public



administrations at national, regional, provincial and local levels. We are involved in the most important projects at national and European (Spanish and Portuguese Government) levels.

### 1.3. Our Market

**ISIMAT** is dedicated to the Engineering Project drafting and Construction Management during its implementation. Although we do not build, we define and advise the Administration during works execution by specialized construction companies.

We also work with large construction



companies to offer integral solutions. Most of these works are managed by the government, with whom we must have a very high level of communication, and good relationships. Contact with our customers allows us to define our market in the provinces of Alicante, Valencia, Murcia and Albacete.

#### 1.4. Our Costumers



Our main customer is the Ministry of Development DGs in their roads and railways. The decision-making bodies are distributed from local areas (eg in Alicante), the Territorial (in this case Valencia) to the general direction in Madrid.

ISIMAT works closely with the managers of each area, who are partners with the capability to take decisions and communicate needs.



The customer who knows us most is the Department of Infrastructure and Transport in Road Division. Our relationship with Alicante Territorial Service is of more than 10 years of close cooperation, and we are considered a reference team in Highways.

Since 2007 we have been collaborating with Alicante County Council Highway Department, in the design of bike networks throughout the province, as well as road improvement projects.



In 2010 we began to work with the Commonwealth of L'Alacantí, for which a project was drafted to improve the access to Alicante Treatment Plant, and various actions to improve local mobility.



Proaguas Costa Blanca is a provincial public company wholly owned by Alicante County Council with which we have worked on drafting Traffic Studies in San Juan de Alicante.



Another preferential customer is the GeneralitatValenciana Railways in their area of Alicante. We Regularly participate in contracts dealing with safety and health assistance. They also work with us in all the services that they cannot handle themselves

We also work for local entities such as the work councils of Benidorm, Novelda, San Juan de Alicante, racer, Callosa de Segura, Denia, BenllochCheste, Murcia, Pilar de la Horadada, Villena , Elda and Petrer



We also did projects request for bids studies and construction Works for big companies such as: **DRAGADOS, FERROVIAL, ACCIONA, SEDESA, VIAS, GEOCISA, BLUESA, CYES, CHM INFRAESTRUCTURAS.**



Again, it's important to highlight our close relationship with the customer, our work disposal, our commitment to realize projects of high that can be implemented with no big changes nor additional costs. This places us as one of the favorite teams of the big companies

**1.5. The Ministry of Public Works awards Isimat with a big Project**

As a proof of this extraordinary relationship is the award of the contract "Preparation of project layout and construction:-Mediterranean motorway, A7, Extension to third lane between pk 724 and 741. Section: Crevillente (link to AP-7) - link Orihuela / Benferri. Alicante Province. ("**Redacción del PROYECTO de trazado y construcción: - Autovía del Mediterráneo, A7, Ampliación a tercer carril por calzada entre los p.k. 724 y 741. Tramo: Crevillente (enlace con la AP-7) – Enlace de Orihuela/Benferri. Provincia de Alicante.**") Joining the team venture formed by EPTISA-ISIMAT-MC2.

This contract allows the medium term production scheduling and a great reputation within the industry.

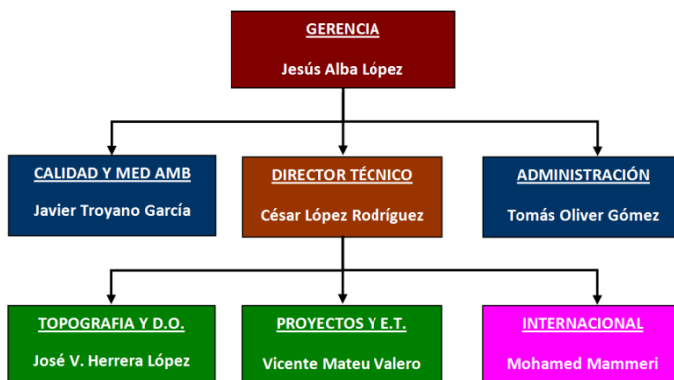


 GOBIERNO DE ESPAÑA MINISTERIO DE TRANSPORTES SECRETARÍA DE ESTADO DE PLANEACIÓN E INFRAESTRUCTURAS SECRETARÍA GENERAL DE INFRAESTRUCTURAS DIRECCIÓN GENERAL DE CARRETERAS DEMARCACIÓN DE CARRETERAS DEL ESTADO EN LA COMUNIDAD VALENCIANA	URB: 14-A-43/0
	PROYECTO DE TRAZADO Y CONSTRUCCIÓN
JEMG: "Autovía del Mediterráneo, A-7 Ampliación a tercer carril por calzada entre los PP.KK. 724 y 741. Tramo: Crevillente (Enlace con la AP-7) – Enlace de Orihuela/Benfertí".	
FASE 2	
INGENIERO DIRECTOR DEL PROYECTO: JESÚS REDONDO GONZALEZ	
INGENIERO AUTOR DEL PROYECTO: CARMEN FORT SANTA-MARÍA	
COLABORADORES:   	FECHA DE SEPARACIÓN: JULIO 2010

- TOMO I:
1. INTRODUCCIÓN
  2. ANTECEDENTES
  3. CARTOGRAFÍA Y TOPOGRAFÍA

Now the contract is in the phase2 project approval pending for 2013 Phases 3 and 4.

## 1.6. A great team



Although the field of engineering there is no classification as such ISIMAT management team has extensive experience in project preview, control, monitoring and execution of civil works. This gives the capability to manage the most complex projects.

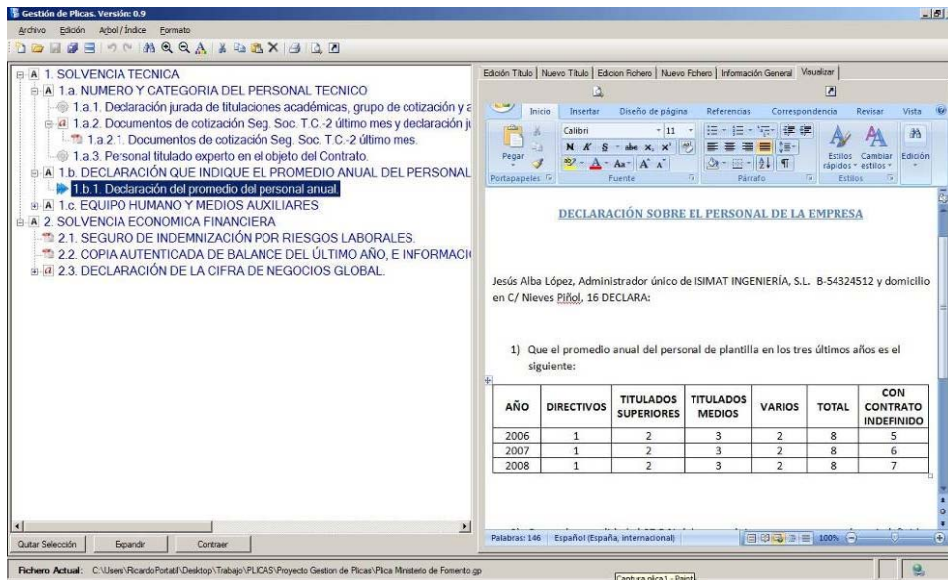
## 1.7. Research and development product oriented

**ISIMAT** developed its own software in collaboration with the University of Alicante giving all exploitation rights in exchange for a partnership contract.

So far, the team produced three programs that are exclusive to ISIMAT in the civil engineering field:

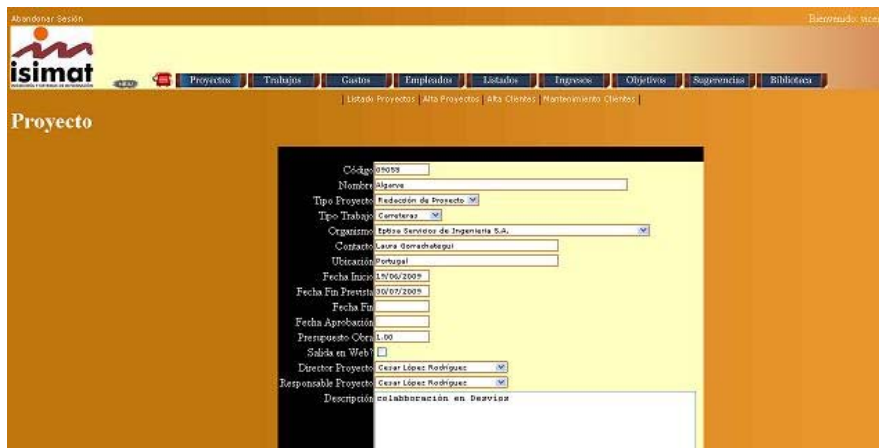
- Offers generation system
- ISIMAT Internal Management System
- Works Management System (Safety and General module)l.

I. **Offers generation system** This program was developed to help the offers and surveys department to perform better and faster the work. So far this system was a very good help for our production but was not offered externally.



## II. **ISIMAT internalmanagementsystem**

To improve the drafting project files accessibility enabling remote connection and networking.

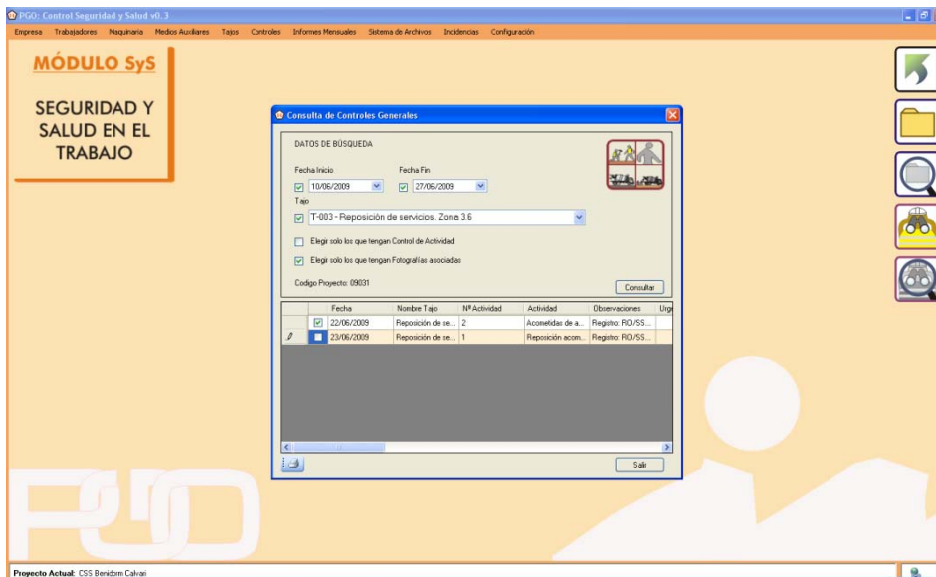


This program allows the track of the production of all departments and each project costs control.

## III. **Works management system (Safety and general module)**

Unique system that helps to control the works execution, inspections systematization and graphical and documentary information storing. It also allows remote consultation by the customer.





## 1.8. Relationship with the Universities

**ISIMAT** collaborates in practices and training programs with the following universities:

- **Granada, University** School of Civil Engineering in Icarus program
- **Miguel Hernández University**, School of Industrial Engineering scholarship program
- **Alicante University**, Computer Engineering School agreement to develop a quality software. We also collaborate with the Department of Construction & Engineering works in some traffic works
- **Murcia Catholic University San Antonio**, Public Engineers School: teaching of the subject of Hydraulics and final projects evaluation
- **Valencia University** Jesus Alba is collaborating in Demetrio Ribes chairmanship of department as a researcher and publication coordinator.

### 1.9. Isimat : OHSAS certified company

With the OHSAS 18001 certification ISIMAT CONSULTING promotes safe and healthy work environments by providing an environment that allows the organization to consistently identify and control the health and safety risks, reduce the potential for accidents, comply with legal requirements as reinforce and improve overall performance. OHSAS 18001 has been designed to be compatible with ISO 9001 and ISO 14001 in order to help the organization to effectively meet their obligations relating to health and safety.



### 1.10. Isimat Quality and Environment Certified Company

In 2010 ISIMAT has implemented quality and environment systems in accordance with **ISO 9001 – ISO 14001**.

Proof certificates are attached below:



### 1.11 Isimat and the future

**ISIMAT** aims to become a benchmark engineering company in the province of Alicante, consolidating a team of 15 people and an annual sales volume of € 1 million

In 2012 Isimat began its activity in Algeria, through a participation in request for bids drafting of Public Works Projects offered in this country.



## EXPERIENCE OF THE COMPANY

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